



BHSI Case Study

Imagine, Then Insure.
Made on Duck Creek.

Berkshire Hathaway turned to Duck Creek to implement cloud-based claims and policy solutions that empowered them with the streamlined functionality and platform flexibility required to support future growth.

Goals

- BHSI was founded in 2013 with the broad mission to create a sustainably profitable P&C company – quickly, and from scratch
- The firm aimed to launch 40+ products in 18 months and keep their IT costs among the lowest in the industry
- A full-service SaaS solution was key

Challenges

- No existing IT infrastructure or staff
- Fully functional policy and claims systems were required for business to be written
- Greenfield initiative required an aggressive implementation timeframe

Results

- Every aspect of running core systems was handed off to Duck Creek — from hosting and security to maintenance and upgrades
- Implementation of Duck Creek Policy and Claims
 OnDemand was completed ahead of schedule —
 Claims live in two months, Policy live in seven
 months
- BHSI is now live with 60+ products and 9+ lines of business in 50 U.S. states and across 10 countries
 Carrier is able to focus on product and customer strategies
- IT costs are at an industry low



We expect Duck Creek to help us accelerate product launches, enhance claims management and streamline the billing process. The full-scale functionality of the Duck Creek Suite OnDemand makes them the ideal business partner for this highly strategic initiative.

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